



REQUEST FOR PROPOSALS (RFP)

Prequalification of Service Providers for the Establishment and Operationalization of Country Delivery and Monitoring Units (CDMUs) under Mission 300

18th July 2025

A. Background

The Global Energy Alliance for People and Planet (GEAPP), in support of the World Bank Group (WBG) and African Development Bank (AfDB)-led effort to bring electricity to 300 million Africans by 2030, is working in partnership with the WBG, AfDB, The Rockefeller Foundation (RF), RF Catalytic Capital (RFCC), and Sustainable Energy for All (SEforALL), to advance Mission 300 (M300) – a transformative effort to help electrify 300 million people in Africa by 2030. A critical delivery mechanism for this mission is the establishment of Country Delivery and Monitoring Units (CDMUs) embedded within national governments to coordinate and accelerate public-sector electrification programs.

To support this CDMU effort, GEAPP plans to prequalify a pool of expert service providers and firms capable of supporting the setup and operationalization of CDMUs across a designated group of countries. The service providers will provide practical technical support and delivery expertise to ensure a streamlined, flexible, and context-sensitive CDMU model. They will enter into Master Services Agreements (MSAs) and will be invited to submit bids for country-specific assignments when requests for CDMU support are initiated.

B. Geographic Scope

This RFP covers the following countries: Chad, Côte d'Ivoire, the Democratic Republic of the Congo (DRC), Liberia, Madagascar, Malawi, Mauritania, Niger, Nigeria, Senegal, Tanzania, and Zambia, Angola, Benin, Botswana, Burundi, Cameroon, Central African Republic, Comoros, Republic of Congo, Ethiopia, Gambia, Ghana, Guinea, Kenya, Lesotho, Mozambique, Namibia, São Tomé and Príncipe, Sierra Leone, Togo, and Zimbabwe, as well as any additional African countries that require support to advance Mission 300 goals.

C. Objectives of CDMUs

CDMUs will be embedded at the Presidential or Prime Ministerial level and serve as the primary public-sector coordination and delivery mechanism for electrification compacts. Their roles include:

1. Coordinate Compact Implementation

CDMUs will serve as national coordination platforms, ideally embedded within the Presidency or the prime minister's office, to assist governments in managing the delivery of their energy compacts. CDMUs will bring together key ministries, agencies, and



development partners to align priorities, track progress, and ensure follow-through on commitments.

2. Support Monitoring and Problem-Solving

CDMUs will be responsible for monitoring reform milestones, financing flows, and electrification targets using the Mission 300 Tracking Tool. They would also help identify delivery challenges early, such as delays in procurement or regulatory approvals, and work with relevant government actors to address them promptly.

3. Strengthen Government Delivery Capacity

CDMUs will enhance the ability of national institutions to plan and deliver effectively. By embedding technical staff and structured delivery approaches, the unit will help build systems that support day-to-day implementation, improve accountability, and sustain progress beyond individual projects or funding cycles.

4. Promote Cross-Country Learning and Collaboration

CDMUs will also serve as a bridge between countries participating in Mission 300. By sharing tools, lessons, and practical insights, they will foster a network of peer support, allowing governments to adopt successful approaches and avoid common pitfalls in compact implementation.

5. Focus Resources and Drive Results

With a clear view of reform priorities and delivery timelines, CDMUs will help governments focus resources where they are most needed. This targeted approach will enhance the deployment of technical assistance, accelerate the pace of implementation, and ensure that compact objectives are achieved efficiently.

D. Scope of Service Provider Support

Service providers may be asked to provide technical support in the following areas:

- Supporting CDMU design, establishment, and staffing models.
- Providing interim coordination support while CDMUs are under formation.
- Designing national monitoring and reporting frameworks aligned with Mission 300 KPIs.
- Facilitating compact implementation, stakeholder engagement, and delivery tracking.
- Supporting cross-ministerial coordination and inter-agency alignment.
- Designing and implementing digital tools and dashboards for real-time progress tracking.
- Translating compact priorities into sequenced reform and delivery plans.



- Supporting CDMU leadership and M300 partners with data-driven insights and reform tracking.
- Accelerating implementation of projects and policy reforms.
- Coordinating technical assistance across thematic areas and partners.
- Supporting national dialogue and communication amongst key stakeholders to raise national awareness.

In addition to supporting institutional setup and coordination functions, firms could also be expected to assess and, where needed, provide targeted technical assistance in areas critical to compact implementation. These include (but are not limited to):

- Integrated energy planning (including demand forecasting, geospatial mapping, supply mix analysis, etc.).
- Battery energy storage systems (BESS) (design, procurement, grid integration).
- Productive use of energy and economic development (particularly in agriculture, MSMEs, and industrial zones).
- Clean cooking solutions (strategy development, technology standards, market enablement).
- Transmission and regional trade (interconnection readiness, power trade frameworks, transaction advisory).
- Public procurement (PPP structuring, energy-sector procurement design, competitive tenders).
- Public finance management (budgeting, subsidy management, fiscal integration of off-budget projects).
- Energy policy and regulatory reform (tariff design, licensing, grid codes, mini-grid regulation).

Firms are not expected to have deep expertise in every area, or in every country listed in part B, but must demonstrate either in-house capabilities or a credible approach to partnering with thematic experts, academic institutions, or regional platforms. Our goal is to ensure that CDMU support is technically informed, context-responsive, and capable of translating compact ambitions into implementable reforms and bankable projects.

E. Prequalification Process and Master Services Agreement

This RFP is an **invitation for prequalification**, not a request for country-specific project proposals. The RFPs will undergo an evaluation, and service providers selected through this process will be notified. They will then:

- Enter into a Master Services Agreement (MSA) with GEAPP or its implementing partners.



- Be eligible to bid for CDMU setup and operationalization contracts as governments formally request support.

F. Proposal Requirements

Interested service providers should submit a proposal (max 12 pages, excluding annexes) that includes the following:

1. Organization Information

- A brief description of your company, including its size, history, resources, location(s), and portfolio size.
- Provide your certificate of incorporation, business registration certificate, tax compliance certificate, and audited accounts for the last two years.
- An organization chart, the names of proposed team members that will work with us, bios of management, and key staff.
- Names of directors and beneficial owners.
- Experience and Track Record, including relevant engagements with governments, DFIs, or development partners in Sub-Saharan Africa. Demonstrated capability to influence policy at high levels of government, to operate high-performing delivery units, to deliver complex reforms and large-scale development programs.
- Reference Projects – At least three relevant assignments including descriptions, duration, country, and client contact details.

2. Geographic Coverage – In reference to section B, list of countries in Africa where the service provider is authorized to operate and can deploy staff.

3. Service Offerings – Description of CDMU-relevant services offered (e.g., delivery unit design, MEL, public-sector transformation, and compact coordination).

4. Rate Card – Based on the requirements of this RFP, provide a breakdown of the pricing model that includes all costs over the contract period. Please describe how your organization proposes to be compensated for these services.

5. Statement of Suitability – Rationale for your suitability to support CDMU setup in the countries listed in Section B (specify the specific countries where you consider yourself suitable to support CDMUs); This should include demonstrated ability to deploy embedded advisors and technical experts at pace, evidence of existing relationships with relevant ministries and development partners.

6. Any other information that supports your firm's credentials and qualifications.



G. Key Dates and Submission Details

- RFP issue date: 18 July 2025
- Submission Format: PDF, max 12 pages (+ annexes)
- Submission Email: contractsgeappafrica@energyalliance.org
- Clarification Questions Deadline: 23 July 2025 (7 PM EAT/5 PM WAT/12 PM (noon) ET)
- Response to Questions: 28 July 2025
- Deadline for Submission: 4 August 2025 (7 PM EAT/5 PM WAT/12 PM (noon) ET)
- Evaluation of Proposals and Selection of Service Providers: 14 August 2025

H. Terms and Conditions

Reservation of Rights

Global Energy Alliance for People and Planet reserves the right to reject any or all proposals submitted if it is deemed to be in the best interest of GEAPP.

All proposals and supporting documentation shall become the property of GEAPP, subject to any claims of confidentiality regarding the proposal and supporting documentation.

GEAPP reserves the right to check the accuracy of all information and to request official supporting documents. Applicants who provide inaccurate information can always be excluded from the RFP process.

Confidentiality

The Alliance reserves the right to require any respondent to enter into a non-disclosure agreement.

Intellectual Property

Applicants should not use any intellectual property of GEAPP or its Funders, including, but not limited to, all logos, registered trademarks, or trade names, at any time without the prior written approval of GEAPP, as appropriate.

Governing Law

This RFP and your response to it shall be governed by the laws of the State of New York.

No Liability

GEAPP shall not be liable to any respondent, person, or entity for any losses, expenses, costs, claims, or damages of any kind:

- Arising out of, by reason of, or attributable to, prospective vendors responding to this RFP; or



- As a result of the use of any information, error, or omission contained in this RFP document or provided during the RFP process.

GEAPP assumes no obligation, no responsibility, and no liability for costs incurred by vendors responding to this RFP prior to the issuance of a contract.

Entire RFP

This RFP, any addenda to it, and any attached schedules constitute the entire RFP. If it becomes necessary to revise any part of this RFP, GEAPP will notify all participants.