Request for Proposal Form

Issue Date: 2nd November 2026

Proposal Deadline: 20th November 2026, 5:00 PM ICT

RFP Title: Technical Assistance for MOIT/EAV through Grid Modernization and BESS Task Force: Development of a Distribution Grid Digitalization Framework

Purpose of Request for Proposal

The Global Energy Alliance for People and Planet (Global Energy Alliance) is seeking proposals from qualified consulting firms to provide technical assistance to the Ministry of Industry and Trade (MOIT) and the Electricity Authority of Vietnam (EAV) through the Grid Modernization and BESS Task Force.

The assignment will focus on developing a Distribution Grid Digitalization Framework to guide the modernization of Vietnam's distribution networks. The framework will establish a nationally applicable approach that reflects the diverse characteristics, operational needs, and digital maturity levels of distribution utilities. Key areas of work will include utility archetypes, digital maturity assessment, prioritized digitalization pathways, reference implementation models, and policy and institutional recommendations. The assignment will also identify opportunities and enabling conditions for the progressive development and deployment of Digital Twin capabilities to improve distribution grid planning, operations, and performance.

Questions and submissions to be sent to *contractsgeappasia@energyalliance.org*. Please include the RFP Title in all communications.

Our Mission

The Global Energy Alliance for People and Planet (Global Energy Alliance) is a collective movement for change, working to unlock renewable energy access in emerging economies. Clean energy is development; without it, every other form of progress is impacted. Today, half the world's population – 3.6 billion people – live in energy poverty.

Formed on a spirit of radical collaboration, Global Energy Alliance brings together philanthropy, including our founder partners the IKEA Foundation, The Rockefeller Foundation and the Bezos Earth Fund, governments, development partners, and the private sector. Together we seek to open up green energy access and a just transition, unlocking a new era of inclusive economic growth while enabling the global community to meet critical climate goals within the next decade. Our mission is to accelerate a renewable energy tipping point that powers progress for people and planet.

Background

Vietnam's power sector is entering a new development phase characterized by rapidly increasing electricity demand, large-scale integration of renewable energy, grid modernization requirements, and growing expectations for reliability, resilience, and

customer-centric service delivery. As renewable energy penetration increases, power distribution networks become a critical enabler for maintaining grid flexibility, operational visibility, and system stability.

The Electricity Authority of Vietnam (EAV), under the Ministry of Industry and Trade (MOIT), and Global Energy Alliance have signed a Memorandum of Understanding (MOU) to strengthen cooperation in support of Vietnam's energy transition. Building on the experience of the BESS Task Force previously convened under Vietnam Energy Partnership Group's Technical Working Group 3 on Grid Integration and Grid Infrastructure, Global Energy Alliance and MOIT/EAV are constituting a Grid Modernization and BESS Task Force — a multi-stakeholder body that will serve as the primary platform for policy dialogue, technical review, and knowledge exchange on grid modernization in Vietnam.

The Task Force will operate through two Focus Tracks:

- Grid Digitalization
- Battery Energy Storage Systems (BESS)

This assignment will be undertaken under the Grid Digitalization Focus Track, with a specific emphasis on developing a nationally applicable Distribution Grid Digitalization Framework that supports MOIT/EAV in guiding the progressive modernization of Vietnam's distribution networks.

Delivery Through the Grid Modernization and BESS Task Force

All activities under this assignment shall be delivered through targeted stakeholder engagement and periodic consultations under the Grid Digitalization Focus Track of the Grid Modernization and BESS Task Force. The Task Force comprises representatives from MOIT, EAV, EVN and its distribution companies, international and domestic technical experts, industry representatives, and development partners.

The Task Force will convene regularly, approximately every 3–6 months, to review progress, exchange technical knowledge and experience, discuss key findings and recommendations, identify emerging priorities, and facilitate stakeholder coordination to support the implementation of technical assistance activities and advance Viet Nam's grid modernisation and BESS development agenda.

The Consultant shall:

- Align the delivery schedule with the regular Task Force meetings, ensuring that key milestones and draft outputs are presented for discussion.
- Prepare pre-read materials for Task Force members 1–2 weeks before each session, tailored to the relevant Focus Track.
- Present analysis and interim findings at Task Force sessions, facilitating technical discussions and structured breakouts to obtain expert input.

- Conduct targeted consultations with MOIT/EAV, EVN and its distribution companies, technology providers, system integrators and other relevant stakeholders, as appropriate to each task.
- Revise deliverables to reflect feedback received during Task Force discussions.
- Work with the Task Force to shape final recommendations.
- Support the Task Force with inputs for pre-reads, session logistics, and inter-session follow-up.

Scope of Work

The objective of this workstream is to develop a National Distribution Grid Digitalization Framework to guide the modernization of Vietnam's distribution sector in support of the country's smart grid objectives. Recognising the diversity of Vietnam's distribution companies, the framework shall not prescribe a single digitalization pathway. Instead, it shall establish utility archetypes, define a digital maturity framework, identify priority digital capabilities for each archetype, and develop reference digitalization pathway templates that reflect the differing characteristics and priorities of each archetype.

The framework is intended to provide a practical planning and assessment tool rather than utility-specific implementation roadmaps. It will enable individual distribution companies to assess their current level of digital maturity, benchmark themselves against comparable utility archetypes, identify priority areas for digitalization, and develop their own digitalization roadmaps aligned with their operational context and strategic objectives.

In addition to engagement through the Grid Modernization and BESS Task Force, the Consultant shall maintain close coordination with MOIT/EAV as the primary government counterpart and undertake targeted consultations with key stakeholders to validate findings, understand current digitalization initiatives and implementation challenges, and inform the development of the digital maturity framework and reference implementation pathways. These consultations shall include, at a minimum:

- MOIT/EAV and relevant government agencies;
- EVN and EVN Power Corporations and select Local Distribution Companies;
- technology providers, system integrators and digital solution vendors; and
- development partners and other organizations supporting utility digitalization in Vietnam.

The Consultant shall undertake the following activities:

Task 1: Assessment of the Current State of Viet Nam’s Distribution Grid Digitalization and International Experience

The objective of this task is to establish the analytical baseline for the assignment by assessing the current state of distribution grid digitalization across Vietnam's

distribution companies and benchmarking it against international experience and leading practices relevant to Vietnam's context.

Activities

The Consultant shall undertake a comprehensive assessment of the current state of distribution grid digitalization across EVN's distribution companies, drawing on existing studies, utility engagement and available operational data. The assessment shall identify the technical, operational, institutional and regulatory gaps that constrain grid modernization and renewable energy integration.

The assessment shall include, at a minimum, the following indicative functional areas:

- Grid Operations and Network Automation: SCADA, distribution automation, DMS/ADMS, OMS, FLISR, Volt/VAR management, operational visibility and network monitoring.
- Network Data and Asset Information: GIS, network models, asset management systems, condition monitoring, data governance and data quality.
- Customer and Metering Systems: AMI, meter data management, customer information systems and digital customer services.
- DER Integration and Grid Flexibility: visibility and management of distributed energy resources, storage integration, EV charging, demand response, DERMS, VPPs and flexibility readiness.
- Enterprise Digital Infrastructure: communications systems, enterprise platforms, interoperability, cloud infrastructure, cybersecurity, advanced analytics and AI applications.
- Institutional Capacity: digital governance, workforce capability, operating processes and change management.

In parallel, the Consultant shall undertake an international review of selected utilities and jurisdictions that have successfully implemented distribution grid digitalization programmes. The review shall examine technical approaches, governance arrangements, implementation strategies, financing models and regulatory frameworks, and identify lessons that are directly applicable to Vietnam's power sector.

The Consultant shall conclude the task with a structured gap assessment that compares Vietnam's current position against international good practice and identifies the priority areas requiring intervention.

Deliverable

- National Distribution Grid Digitalization Assessment and International Benchmark Report.

Task 2: Utility Archetypes and Distribution Digital Maturity Framework

The objective of this task is to develop a structured framework that recognises the diversity of Vietnam's distribution companies and defines the digital capabilities, priorities and maturity levels required to support progressive grid modernization.

Activities

Building upon the baseline assessment, the Consultant shall develop a Utility Archetype Framework that groups distribution companies according to their operational characteristics, digital readiness and future requirements. The archetypes shall consider factors including network complexity, customer mix, service territory, reliability performance, renewable energy penetration, institutional capability and financial capacity. The archetype framework shall explicitly recognize that a single Power Corporation may span multiple archetypes across its service territory.

For each archetype, the Consultant shall identify the principal operational challenges and define the digital priorities required to address those challenges.

To support consistent assessment across utilities, the Consultant shall develop a Distribution Digital Maturity Framework comprising a set of strategic functional areas (as identified in Task 1) together with clearly defined maturity levels. The maturity framework shall provide a practical mechanism for assessing current capability, defining target capability and prioritising investments.

For each functional area, the Consultant shall:

- define a maturity scale ranging from Foundational to Intelligent Utility;
- define the qualitative characteristics that distinguish each level;
- establish representative capability requirements, including the digital systems, processes and organisational capabilities expected at that level;
- develop indicative performance indicators and measurable KPIs that can be used to assess progression between maturity levels;
- identify the operational outcomes associated with achieving each level of maturity; and
- identify the priority capability gaps that should be addressed to enable progression to the next maturity level.

The maturity framework shall recognise that different functional areas may progress at different rates and that utilities are not expected to achieve uniform maturity across all domains. Instead, the framework shall identify the combinations of capabilities that deliver the greatest operational value and establish the foundations for progressively more advanced digital applications.

Deliverable

- Distribution Utility Archetype and Digital Maturity Framework.

Task 3: Digital Twin Framework and Archetype-Specific Use Cases

The objective of this task is to develop a national framework for the adoption of advanced digital applications such as Digital Twin technologies across Vietnam's distribution sector.

Activities

A Digital Twin combines network models, operational data and advanced analytics to create a dynamic digital representation of the distribution network that supports planning, operations and asset management. Its successful implementation depends on the availability of robust digital foundations, including accurate network and asset data, integrated operational systems, reliable communications infrastructure, and appropriate data governance.

The Consultant shall develop an archetype-based Digital Twin framework that identifies how Digital Twin capabilities should evolve as utilities progress through successive stages of digital maturity as developed under Task 2. The framework shall recognise that the operational priorities and value proposition of a Digital Twin will differ across utility archetypes and should therefore reflect each archetype's network characteristics, operational challenges and digital readiness.

For each utility archetype, the Consultant shall:

- identify the minimum digital capabilities and data requirements necessary to support Digital Twin implementation;
- define the stage within the digitalization journey at which different Digital Twin capabilities become appropriate;
- identify and prioritise Digital Twin use cases according to operational value and implementation readiness; and
- describe the expected operational, planning and asset management benefits associated with each use case.

The framework shall consider use cases including, where applicable:

- network planning and simulation;
- renewable energy hosting capacity assessment;
- network congestion management;
- asset health monitoring and predictive maintenance;
- outage analysis and restoration;
- distributed energy resource and storage optimisation;
- EV charging integration;
- climate resilience and network risk assessment; and
- operational decision support.

The Consultant shall also develop a conceptual Digital Twin architecture illustrating the progressive evolution of Digital Twin capability across different utility archetypes.

Deliverable

- National Distribution Digital Twin Framework and Use Case Catalogue.

Task 4: Archetype-Based Reference Digitalization Pathways

The objective of this task is to develop differentiated reference digitalization pathways that guide each utility archetype from its current level of digital maturity towards its

target operating model through a phased and prioritised sequence of digital interventions.

Activities

Building on the Utility Archetype Framework, Digital Maturity Framework and Digital Twin Framework developed under the preceding tasks, the Consultant shall prepare differentiated reference digitalization pathways for each utility archetype.

Each pathway shall define the progression of maturity across the strategic functional areas, identifying the priority capability improvements required to achieve the target maturity profile for that archetype. The pathways shall recognise that utilities are not expected to achieve the same maturity across all functional areas and that investment priorities should be determined by operational needs and expected value rather than by technology deployment alone.

For each archetype, the roadmap shall include:

- target maturity levels across each strategic functional area;
- priority digital interventions required to achieve those maturity levels;
- indicative sequencing of technology deployment and organisational capability development;
- identify dependencies between foundational capabilities and more advanced applications, including Digital Twin use cases;
- indicative implementation timelines, investment priorities and financing considerations; and
- expected operational outcomes and benefits at each stage of implementation.

Deliverable

- Archetype-Based Distribution Grid Digitalization Pathways.

Task 5: Policy, Regulatory and Implementation Framework

The objective of this task is to provide review and recommendations on the policy, regulatory and institutional frameworks required to support implementation of Vietnam's distribution grid digitalization framework and accelerate delivery of the national smart grid agenda.

Activities

Building on the findings of the preceding tasks, the Consultant shall develop an implementation framework that identifies the regulatory, institutional and organisational actions required to support the digital transformation of Vietnam's distribution sector.

The framework shall include recommendations on:

- Policy and Regulatory Measures: Digitalization standards, interoperability requirements, data governance, cybersecurity, and regulatory measures supporting DER integration, Digital Twins and other advanced grid technologies.

- Institutional Capacity and Change Management: Roles and responsibilities of MOIT, EAV, EVN and the distribution companies, together with recommendations on governance arrangements, workforce capability development, organisational change and knowledge sharing to support implementation.
- Implementation Roadmap: A prioritised action plan identifying key regulatory reforms, institutional actions, implementation responsibilities and indicative timelines.

To enable ongoing monitoring of implementation, the Consultant shall develop a Distribution Grid Digitalization Scorecard aligned with the Digital Maturity Framework. The scorecard shall:

- establish a set of measurable indicators for each strategic functional area;
- define indicative performance thresholds corresponding to the maturity levels developed under Task 2; and
- provide a methodology for periodic assessment and benchmarking of distribution companies to monitor progress and inform future investment priorities.

Deliverables

- Policy, Regulatory and Implementation Recommendations.
- Distribution Grid Digitalization Scorecard.

Mandatory Eligibility and Selection Requirements

The following mandatory requirements apply to all proposing firms. Proposals that do not demonstrate compliance with these requirements will be deemed non-responsive and will not be evaluated further.

1. Demonstrated Track Record with MOIT/EAV and EVN (Mandatory)

As these technical assistance activities are intended to directly support MOIT and involve close collaboration with EVN, proposing firms must demonstrate a proven track record of working effectively with both MOIT's Electricity Authority of Vietnam (EAV) and the Electricity of Vietnam (EVN) group, including its subsidiaries and distribution companies. Proposals must include:

- At least two (2) specific project references demonstrating prior engagement with MOIT/EAV on energy sector policy, regulation, or technical advisory assignments.
- At least two (2) specific project references demonstrating prior engagement with EVN or its subsidiaries on power sector operations, grid infrastructure, or energy system development.
- For each reference, provide: client name, project description, scope of work, duration, and outcomes achieved.

Firms that cannot demonstrate relevant prior working relationships with both MOIT/EAV and EVN will not be considered for this engagement.

2. Local Presence in Vietnam (Mandatory)

To ensure effective coordination and sustained engagement with MOIT, EAV, EVN, and other relevant Vietnamese stakeholders, proposing firms must maintain an established local presence in Vietnam. This requirement reflects the importance of proximity, cultural understanding, and responsiveness in delivering high-quality technical assistance to government counterparts. Proposals must include:

- Evidence of a registered office, branch, or formally established local partnership in Vietnam.
- Description of the firm's local operational capacity, including the number and roles of locally based staff who will be involved in this engagement.
- Demonstration of the firm's ability to conduct regular in-person meetings, workshops, and coordination activities with MOIT/EAV, EVN, and other stakeholders in Vietnam.

Firms that rely solely on international staff without a substantive local presence will not meet this mandatory requirement.

The RFP Process

GEA seeks input from potential suppliers about their business ownership, their commitment to diversity, equity and inclusion and their compliance with environmental and social regulations and guidelines.

The information provided will assist GEA in choosing suppliers who maintain practices that align with GEA's diversity, equity, and inclusion policies and sustainability values, while at the same time, are best positioned to provide high quality, competitively priced goods and services.

We believe that the information presented in this RFP provides enough information for you to start analyzing our requirements. If you need any more questions answered in this process, please don't hesitate to contact us. We reserve the right to distribute answers to all participants.

Timeline

Key Activity	Target Date
Issue RFP	2 November 2026
Intent to Bid / Proposers Questions	6 November 2026
Response to Proposers Questions	11 November 2026
Deadline for Submission of Proposals	20 November 2026, 5:00 PM ICT

Key Activity	Target Date
Evaluation of Proposals	23–27 November 2026
Selection of finalists and proposal presentations, if needed	30 November – 2 December 2026
Selection Announcement	4 December 2026

Proposal Requirements

All proposals must address the following categories. GEA will evaluate proposals based on the weighted criteria listed below. Sections 1 to 3 make up the technical score, which accounts for 70% of the overall score. The financial proposal in section 4 accounts for the remaining 30%.

1. Capacity and Expertise of the Firm / Organization (Weight: 30% of technical score)

Please provide:

1.1 Firm Registration and Experience (70 points)

- Evidence that the firm is a registered consulting firm or research institute with at least five (5) years of operation in the energy and/or power sector, providing technical, policy, or advisory services to government, utilities, or development partners.
- (Scoring: 50 points for 5 years of relevant experience, 5 points for each additional year, up to 70 points)

1.2 Regulatory and Policy Analysis Experience (80 points)

- Demonstrated experience in conducting regulatory or policy analysis on distribution grid regulation, digitalization standards, data governance, cybersecurity frameworks, interoperability requirements, smart grid policy, or DER integration regulations.
- (Scoring: 20 points for each relevant evidence, up to 80 points)

1.3 Digitalization Strategy and Investment Planning Experience (100 points)

- Demonstrated institutional experience preparing digitalization strategies, investment plans, feasibility studies, business cases, or techno-economic

assessments related to distribution grid modernization, smart grid or utility digitalization programmes (up to 60 points).

- Specific experience in developing digital maturity assessments, digitalization roadmaps or Digital Twin strategies for power distribution utilities will be an advantage (up to 40 points).
- (Scoring: 20 points for each relevant evidence, up to 60 points for general; 20 points for each evidence of digital maturity, roadmap or Digital Twin work, up to 40 points)

1.4 Stakeholder Engagement Experience (50 points)

- Demonstrated experience working with key stakeholders in Vietnam's power distribution sector, including MOIT/EAV, EVN and its Power Corporations, distribution companies, technology providers and system integrators, and development partners.
- (Scoring: 10 points for each relevant evidence, up to 50 points)

1.5 Track Record with MOIT/EAV and EVN (Mandatory — Pass/Fail)

- Demonstrated track record of working effectively with both MOIT's Electricity Authority of Vietnam (EAV) and the Electricity of Vietnam (EVN) group, including its subsidiaries and distribution companies.
- Provide at least two (2) project references for MOIT/EAV engagements and at least two (2) project references for EVN engagements, including client name, project description, scope, duration, and outcomes.
- This is a mandatory pass/fail criterion. Proposals that do not demonstrate relevant prior working relationships with both MOIT/EAV and EVN will be deemed non-responsive.

1.6 Local Presence in Vietnam (Mandatory — Pass/Fail)

- Evidence of an established local presence in Vietnam, including a registered office, branch, or formally established local partnership.
- Description of locally based staff who will be involved in this engagement and the firm's capacity for regular in-person coordination with MOIT/EAV, EVN, and other Vietnamese stakeholders.
- This is a mandatory pass/fail criterion. Firms that rely solely on international staff without a substantive local presence will not meet this requirement.

2. Technical Proposal (Weight: 20% of technical score)

Please describe:

2.1 Understanding of the Task (50 points)

- Demonstrate your understanding of the objectives and requirements of this engagement.

2.2 Scope Definition (50 points)

- Confirm that the scope of the task is well defined and corresponds to the Terms of Reference.

2.3 Detailed Approach (50 points)

- Address the important aspects of the tasks in sufficient detail with clear roles and responsibilities of each team member.

2.4 Work Plan and Timeline (50 points)

- Provide a clear presentation with a logical, realistic sequence of activities and planning that promises efficient implementation.

Additionally, please include:

- Detailed approach and methodology for delivering the scope of work through the Grid Modernization and BESS Task Force.
- Risk management strategy including potential challenges and mitigation plans.
- Quality assurance and quality control processes.
- Communication and reporting protocols.
- Technology, tools, or platforms you will utilize.

3. Personnel (Weight: 50% of technical score)

Please provide details on the proposed team. The consulting firm shall make available a team of experts responsible for implementing the given tasks. The total estimated days should not exceed 150 working days with a fair allocation among team members.

3.1 Team Leader — Grid Digitalization / Distribution Systems Expert (200 points)

Criterion	Points
Master's degree or higher in Electrical Engineering, Power Systems Engineering, Energy Engineering, Control or Information Systems Engineering, or closely related field. (Bachelor: 0; Master: 35; PhD: 50)	50
Minimum 10 years of professional experience in the power sector, including distribution grid planning and operations, utility modernization,	50

Criterion	Points
or smart grid development. (35 points for 10 years, 5 points per additional year, up to 50)	
Demonstrated experience in distribution grid modernization and utility digitalization, including SCADA/DMS/ADMS, AMI, GIS, Digital Twin technologies, utility IT/OT integration, or smart grid programmes. At least 4 assignments involving digital maturity assessments, digitalization roadmaps, or system design and implementation reviews for power distribution utilities. (35 points for 4 experiences, 5 points per additional, up to 50)	50
Demonstrated experience leading preparation of digitalization strategies, smart grid roadmaps, regulatory studies, energy sector guidance documents, or feasibility studies. (5 points per assignment, up to 30)	30
Fluency in English and Vietnamese with one writing sample in each language relevant to the power sector, grid digitalization, or energy regulation. English proficiency certificate/evidence required.	20

3.2 Legal / Regulatory Expert (180 points)

Criterion	Points
Minimum Bachelor's Degree (Master's preferred) in law, public policy, regulatory affairs, or a closely related field. (PhD: 30; Master: 25; Bachelor: 20)	30
Minimum 5 years of professional experience in Vietnam's electricity sector regulation, utility regulation, energy policy development, or technical standards and compliance. (35 points for 5 years, 5 points per additional year, up to 50)	50
Demonstrated experience supporting regulatory assessments, policy analysis, or the development of regulations and standards relating to distribution grid regulation, smart grid and digitalization policy, data governance, cybersecurity, DER integration, or other relevant energy regulations. (10 points per experience, up to 50)	50

Criterion	Points
Demonstrated experience in reviewing or drafting regulations, technical standards, or contractual frameworks relevant to utility digitalization, such as data sharing and data protection arrangements, technology procurement contracts, or grid connection agreements. (5 points per experience, up to 30)	30
Fluency in English writing skills with 1 writing sample provided on topic related to the scope of work.	20

3.3 Project Coordinator — Stakeholder Engagement Specialist (120 points)

Criterion	Points
Bachelor's degree in engineering, economics, public policy, energy economics, business administration, information systems, or related field. (PhD: 30; Master: 25; Bachelor: 20)	30
Minimum 5 years' experience coordinating consulting assignments, development partner projects, energy programmes, or infrastructure projects. (21 points for 5 years, 3 points per additional year, up to 30)	30
Demonstrated experience in market surveys, stakeholder consultations, interview management, industry consultations, and/or workshop coordination. (10 points per evidence, up to 30)	30
Demonstrated experience working with government agencies, utilities and distribution companies, technology providers, or development partners. (10 points per evidence, up to 20)	20
Strong Vietnamese communication skills and working-level English. English proficiency certificate/evidence required.	10

4. Financial Proposal (Weight: 30% of overall score)

Please submit:

- Completed budget template (attached) showing a detailed breakdown of all costs, including the daily rate and number of working days for each team member.

- Pricing model description and proposed payment terms linked to the deliverables.
- All anticipated expenses, including travel, workshops and Task Force meeting support, third-party services, and technology or licensing fees.
- Assumptions underlying your pricing.

Note: The total estimated working days should not exceed 150 working days with a fair allocation among team members.

Due Diligence Documents

To speed up contracting, bidders must submit the following due diligence documents together with their proposal:

- W8 / W8-E / W9 tax forms, as applicable.
- Most recent financial statements, or confirmation of the firm's financial health from its auditors or directors.
- Constitutional documents or charter.
- Completed GEA Pre-Award Questionnaire.

Proposal Evaluation

Evaluation Summary

Evaluation Category	Weight	Points Obtainable
1. Capacity and Expertise of the Firm / Organization	30%	300
2. Technical Proposal	20%	200
3. Personnel	50%	500
Total Technical Score	**100%**	**1,000**

Overall Score

The overall score combines the technical score (70%) and the financial score (30%), calculated as follows:

- Technical score = (technical points obtained ÷ 1,000) × 70
- Financial score = (lowest proposed price ÷ price of the proposal being evaluated) × 30

- Overall score = technical score + financial score (maximum 100)

Note: Sections 1.5 (Track Record with MOIT/EAV and EVN) and 1.6 (Local Presence in Vietnam) are mandatory pass/fail eligibility requirements. Proposals must satisfy both mandatory criteria before being scored against the weighted evaluation criteria above.

Proposals will be evaluated by a cross-functional Assessment Committee based on the weighted criteria listed above.

GEA reserves the right to:

- Conduct interviews with shortlisted vendors
- Request clarifications, additional information, or proposal revisions
- Negotiate terms with selected vendor(s)
- Award to multiple vendors if appropriate
- Select a proposal other than the lowest-priced proposal based on best value determination

Terms and Conditions

IKEA Foundation Funding Requirement

This procurement is funded, in whole or in part, by the IKEA Foundation.

The successful bidder will be required to comply with IKEA Foundation profit-blocking requirements.

Any funds disbursed under the resulting agreement may not be used, directly or indirectly, to finance or otherwise benefit the ultimate beneficial owners (shareholders/owners) of the contractor.

Any profit generated in connection with the agreement must be reinvested in support of the charitable purpose of the project.

The contractor shall ensure that equivalent requirements apply to any downstream subcontractors receiving project funds.

Reservation of Rights

Global Energy Alliance for People and Planet reserves the right to reject any or all proposals submitted if it is deemed to be in the best interest of GEA.

All proposals and supporting documentation shall become the property of GEA, subject to claims of confidentiality in respect of the proposal and supporting documentation.

GEA reserves the right to check the accuracy of all information and to request official supporting documents. Applicants who provide inaccurate information can always be excluded from the RFP process.

Material Contractual Requirements

GEA is committed to transparency in our procurement processes. The following contractual requirements are material to this engagement and are not routinely negotiable. Respondents should carefully review these requirements and confirm their ability to comply in their proposal submission.

Failure to accept these requirements may render a proposal non-responsive or result in withdrawal from the competitive process.

Insurance, Indemnity and Limitation of Liability

Insurance, indemnity and limitation of liability provisions will be set out in GEA's standard consulting agreement and shared with the selected firm at contracting.

Confidentiality

The Alliance reserves the right to require any respondent to enter into a non-disclosure agreement.

Intellectual Property

Applicants should not use any intellectual property of GEA or its Funders including, but not limited to, all logos, registered trademarks, or trade names, at any time without the prior written approval of GEA, as appropriate.

Governing Law

This RFP and your response to it shall be governed by the laws of the State of New York.

No Liability

GEA shall not be liable to any respondent, person, or entity for any losses, expenses, costs, claims, or damages of any kind:

- Arising out of, by reason of, or attributable to, prospective vendors responding to this RFP; or
- As a result of the use of any information, error, or omission contained in this RFP document or provided during the RFP process.

GEA assumes no obligation, no responsibility and no liability for costs incurred by vendors responding to this RFP prior to the issuance of a contract.

Entire RFP

This RFP, any addenda to it, and any attached schedules, constitute the entire RFP. If it becomes necessary to revise any part of this RFP, GEA will contact all participants.